

Contractor Comparison Checklist

Check Points:			
Promptly returned your phone call			
On time for initial appointment			
Produced positive first impression (smiling, well groomed, clean clothes...)			
Was polite and friendly			
Showed respect for your property			
Asked questions to understand your needs			
Made recommendations, offered alternatives			
Explained work sequence			
Is registered and licensed			
Is insured for property protection			
Is insured for injury protection			
Willingly provided references and testimonials			
Guarantees his work in writing			
Has only full time, trained employees			
Provided a detailed, written estimate (scope of work, what kind of prep, # of coats, price, start/finish dates, product, payment terms, guarantee...)			