

Contractor Comparison Checklist

Observations and Questions			
Promptly returned initial phone call			
On time for initial appointment			
Produced positive first impression (smiling, well groomed, clean clothes...)			
Acted polite and friendly			
Showed respect for our property			
Asked questions to understand our needs			
Made recommendations/ offered alternatives			
Explained work progress and project cleanup			
Is a registered company			
Is insured for property protection			
Is insured for injury protection			
Willingly provided references and testimonials			
Belongs to trade organizations			
Guarantees his work in writing			
Has only full time, trained employees			
Provided a detailed, written estimate (scope of work, what kind of prep, # of coats, price, start/finish dates, product, payment terms, guarantee...)			